

# CALL FOR TENDERS

## SPACE2WAVES



CLUSTERS IN ACTION FOR THE INTERNATIONALISATION OF EUROPEAN SMES TAKING ADVANTAGE OF THE CROSS-SECTORAL DIMENSION OF EARTH OBSERVATION FOR BLUE GROWTH MARKET

### GRANT AGREEMENT NUMBER — 951122— SPACE2WAVES COS-CLUSINT-2019-3-01-Strand2B

Clusters Go International - Earth observation data and applications

WP 2: Preparatory activities for internationalisation

### INTERNATIONAL SUPPORT TO SMEs TENDER SPECIFICATIONS

Open Procedure Frequently asked questions

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#### Question 1:

"We have a question related to the budget (Annex 3: Other contractual conditions page 18/18). Budget is of 20 000€. Does it include all lots (meaning 5000€ per lot) or 20 000€ per lot/country?"

The overall budget is of 20 000€ for this call for tenders. It will be divided according to the number of SMEs supported in each country. The call provides an indicative number of SMEs per country. The final number will be available before the signature of the contract.

#### Question 2:

"Section 15.3 page 12 mentions "That price should include all charges (fees, meetings, administrative expenses, overheads, travel and subsistence expenses, materials, equipment)". What travels are expected?

There is no travel expected from the subcontractor. Nevertheless, if it occurs necessary for the subcontractor to meet physically an organisation of the project, these costs should be charged to the subcontractor.

#### Question 3:

#### "Should the offer provides a price per SME or per lot?"

The pricing can be either per lot or per SME. The number of SMEs per lot might slightly change and will be known prior to the signature of the contract.

#### Question 4:

"Page 8 of the call for tenders it is mentioned: "Each of the 30 SMEs should benefit from a tailored and individual 4 hours of consultancy follow-up before and after the mission." Does it mean that each SME should receive a support of 8 hours?"

There is a mistake in the writing. It should be "4 hours of consultancy follow-up before and/or after the mission. The needs of the 4 hours of consultancy should be defined with the SMEs.